

Quote Generator

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Astrix Computer System

Instructions =>A137

Contents =>A155

- - - - -
Quote Form (Continues to Row 43)

- - - - -
Quote Number: 1002

Mr. John Smith
15 Any Street
Suite 1001
Boston,MA 01200

Customer Number

Dear MR. Smith:

We Are Pleased To Submit the Folling Quotation:

Quantity	Part Nmbr	Description	Unit Cost
-----	-----		-----
1	101	Personal Computer	1,155.00
1	111	Serial Expansion Port	95.00
1	113	128k Ram Board	260.00
2	121	Floppy Disk Drives	300.00
1	122	5 Megabyte Hard Disk	1,695.00
1	132	Monochrome Moniter	175.00
1	402	Letter-Quality Printer	2,300.00
1	311	Word-Processing Software	150.00
1	310	Supercalc	175.00
10	611	Floppy Disks	3.00

Subtotal:
Shipping and F

Net Quotation:
State Sales Tax

Total Quotation

Quote Tracker (Continues to Row 78)

Quote Number	Customer ID Nmbr	Quote Subtotal	Total Cost	Margin	Percent Margin
-----	-----	-----	-----	-----	-----
1001	Err:522	Err:522	Err:522	Err:522	Err:522
1002	102	9,465	6,635	2,830	30%
1003	#N/A	0	#N/A	#N/A	0%
1004	#N/A	0	#N/A	#N/A	0%
1005	#N/A	0	#N/A	#N/A	0%
1006	#N/A	0	#N/A	#N/A	0%
1007	#N/A	0	#N/A	#N/A	0%
1008	#N/A	0	#N/A	#N/A	0%
1009	#N/A	0	#N/A	#N/A	0%
1010	#N/A	0	#N/A	#N/A	0%
1011	#N/A	0	#N/A	#N/A	0%
1012	#N/A	0	#N/A	#N/A	0%
1013	#N/A	0	#N/A	#N/A	0%
1014	#N/A	0	#N/A	#N/A	0%
1015	#N/A	0	#N/A	#N/A	0%
1016	#N/A	0	#N/A	#N/A	0%
1017	#N/A	0	#N/A	#N/A	0%
1018	#N/A	0	#N/A	#N/A	0%
1019	#N/A	0	#N/A	#N/A	0%
1020	#N/A	0	#N/A	#N/A	0%
1021	#N/A	0	#N/A	#N/A	0%
1022	#N/A	0	#N/A	#N/A	0%
1023	#N/A	0	#N/A	#N/A	0%
1024	#N/A	0	#N/A	#N/A	0%
1025	#N/A	0	#N/A	#N/A	0%
	Err:522	-----	-----	-----	-----
Totals:		38,406	26,693	11,713	30%
		=====	=====	=====	=====

Unit Cost and Price Tables (Continues to Row 133)

Description -----	Unit Cost -----		List Price -----	
	Part ----	Unit Cost ----	Part ----	List Price -----
Brand A PC	101	1,155	101	1,540
Serial Port	111	95	111	150
Parallel Port	112	75	112	145
128k Memory	113	260	113	450
256k Memory	115	405	115	850
Floppy Disk Drive	121	300	121	650
5 Meg Winchester	122	1,695	122	1,995
10 Meg Winchester	123	1,895	123	2,595
9" B/W Monitor	131	125	131	235
12" B/W Monitor	132	175	132	299
Color Monitor	133	450	133	800
Brand B PC Model 1	201	1,695	201	1,995
Brand B PC Model 2	202	1,795	202	2,195
16k Memory	211	45	211	100
Operating System	221	60	221	100
5" Floppy Disk	231	550	231	995
8" Floppy Disk	232	1,275	232	1,995
5 Meg Winchester	233	1,595	233	2,195
Spraedsheet	310	175	310	300
Word Processing	311	150	311	325
Mail List Manager	312	100	312	175
Accounting System	313	460	313	1,000
Data Base Manager	314	420	314	700
Communications	315	85	315	175
Tickler File	316	45	316	115
Model 1 LQP	401	1,600	401	2,300
Model 2 LQP	402	2,300	402	3,200
Print Element 1	411	4	411	8
Print Element 2	412	4	412	8
Print Element 3	413	4	413	8
Print Element 4	414	4	414	8
Model 1 Ribbon	421	7	421	14

Model 2 Ribbon	422	7	422	14
Model 1 Matrix Ptr	501	450	501	650
Model 2 Matrix Ptr	502	850	502	1,250
Ribbon	511	6	511	10
Print Head	521	15	521	35
Brand A 5" Floppy	601	3	601	5
Brand A 8" Floppy	602	5	602	8
Brand B 5" Floppy	611	3	611	6
Brand B 8" Floppy	612	6	612	9
RS 232 Cable	701	13	701	25
Parallel Cable	702	13	702	25
Box 8" Paper	703	15	703	35
Box 14" Paper	704	25	704	45

Instructions

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- 1) Print Instructions and Contents by Typing: /ODA137:H163,P
- 2) Enter The Following Data in The Quote Form:

a) Quantity	c)Description
b) Part Number	d) Quoted Price
- 3) Recalculate by Typing: !
- 4) SAVE by Typing: /Sfilename,A
- 5) Print Quote Form Only by Typing:
 - a) /FGO
 - b) /ODA10:K44,P
 - c) When Printing is Complete, Type: /FG9
- 6) Print Entire Model by Typing: /ODAIL,P

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4.1 Instructions =>A137

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Sheet 1.1

- -
May 15,1982

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List Price	Unit Margin	Unit Percent Margin	Quoted Price	Extended Price	Extended Cost
-----	-----	-----	-----	-----	-----
1,540.00	385.00	25%	1,540.00	1540	1,155
150.00	55.00	37%	145.00	145	95
450.00	190.00	42%	450.00	450	260
650.00	350.00	54%	650.00	1300	600
1,995.00	300.00	15%	1,895.00	1895	1,695
299.00	124.00	41%	250.00	250	175
3,200.00	900.00	28%	3,200.00	3200	2,300
325.00	175.00	54%	325.00	325	150
300.00	125.00	42%	300.00	300	175
6.00	3.00	50%	6.00	60	30
				-----	-----
				9,465.00	6,635.00
Handling:				155.00	

				9,620.00	
::				481.00	

1:

10,101.00

Sheet 2.1

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Sheet 3.1

Minimum Price

Part	Minimum Price
101	1,350.00
111	135.00
112	125.00
113	375.00
115	600.00
121	600.00
122	1,850.00
123	2,200.00
131	200.00
132	225.00
133	650.00
201	1,800.00
202	1,995.00
211	55.00
221	80.00
231	675.00
232	1,500.00
233	1,895.00
310	225.00
311	275.00
312	135.00
313	700.00
314	475.00
315	125.00
316	100.00
401	1,800.00
402	2,600.00
411	6.00
412	6.00
413	6.00
414	6.00
421	10.00

422	10.00
501	575.00
502	1,000.00
511	10.00
521	25.00
601	4.00
602	6.50
611	5.00
612	8.00
701	18.00
702	19.00
703	25.00
704	30.00

Sheet 4.1

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Sheet 5.1

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Dollar Margin	Percent Margin
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385	25%
50	34%
190	42%
700	54%
200	11%
75	30%
900	28%
175	54%
125	42%
30	50%

2,830.00	30%
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